

## **PRESS RELEASE**

### **STEADY PROGRESS DURING THE NINE-MONTH PERIOD OF 2008**

Suzuki presented increase by 1.2% of car sales during the nine-month period of 2008 compared to the relevant nine-month period of 2007. Suzuki's new car sales amounted to 11,295 units in the present nine-month period compared to 11,161 sales of the relevant period of 2007. Based on registrations Suzuki cars' market share amounted to 5.3% remaining at the same level of 2007 occupying the 6<sup>th</sup> position among of all car manufacturers.

Significant increase both in sales and in registrations presented Suzuki motorcycles' sales in the nine-month period of 2008. Suzuki new motorcycles' sales amounted to 6,116 in the present nine-month period compared to 4,356 sales of the relevant period of 2007 presenting an increase of 40.4%.

Based on registrations Suzuki motorcycles' market share amounted to 8.4% compare to 6.3% of 2007 occupying the 4<sup>th</sup> position among of all motorcycle manufacturers. In the big category (126cc) of Japanese motorcycles, which is Suzuki's main market, Suzuki occupied the first position among of all motorcycle manufacturers, in front of Honda and Yamaha.

In retail sector, where the company has the most extended network in the Greek market, it is in progress the reorganisation and incorporation of the new activities acquired. In total, in the nine-month period of 2008, company's sales in the retail sector reached 10,420 cars compared to 7,029 cars of the relevant period of 2007.

At group level during the nine-month period of 2008, Group's turnover amounted to € 386.5 mil. and gross operating profit to € 107.5 mil. presenting an increase of 15.7% and 7.0% respectively compared to 2007. Net profit after tax amounted to € 24.1 mil. decreased by 5.5% compared to € 25.5 mil. of the relevant period of 2007.

Company's turnover amounted to € 325.2 mil. presenting an increase of 21.2% compared to € 268.2 mil of 2007, while net profit after tax amounted to € 20.9 mil. decreased by 19.3% compared to € 25.9 mil. of the relevant period of 2007.

During the nine-month period of 2008 the Group was reinforced by the acquisition of Ergotrak by S&B and the undertaken of dealership of trucks and buses for MAN, while their general progress is presented in line with company's forecasts.

The efforts of SFAKIANAKIS' Group of companies for continuous development and better organisation have become more intensive in order to continue the good progress, to reassure the maintenance of the extensive and healthy sales network as well as the leading position that it occupies in the Greek market.

Athens, 28/11/2008  
The Board of Directors